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**Juan Sandoval**  
Business Leadership  
and Coaching



**SUMMER SOUTH AFRICA 2010**

## EXECUTIVE LECTURES

Presenting four Lectures designed for professional audiences with executive or managerial responsibilities. A growth and motivational opportunity for your team. Strengthen the winning mindset of your team and their professional skills. Focus on the People. Groups of up to 50 persons, starting on January. 1-2 hours each independent Lecture.

### **We Need Leaders. Like You?**

Leadership Dynamics

Leadership, Motivation. Performance, Culture of Excellence, Teamwork.

### **Let Me Rephrase That...**

Effective Communication

Assertiveness, Body Language, Listening, Business Communication.

### **Winning through Persuasion**

Advanced Negotiation

Negotiation, Body Language, Assertiveness, Goal Management

### **Adding Value with Values**

Business Ethics

Trust, Business Ethics and Principles, Motivation, Transactional Behaviour.



A founding principal in the Consulting and Coaching Firm SKILLSA SC, **Juan Sandoval** has been a long time Leadership expert, author, speaker and business coach. He co-founded the Polytechnic University System in México, and has taken his consulting practice for small and big companies through México and the United States. Now in South Africa, he wrote the book "7 Tips to Destroy Your Company", and is presently writing "Leadership South Africa", a book on the new executive skills of South African Business

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